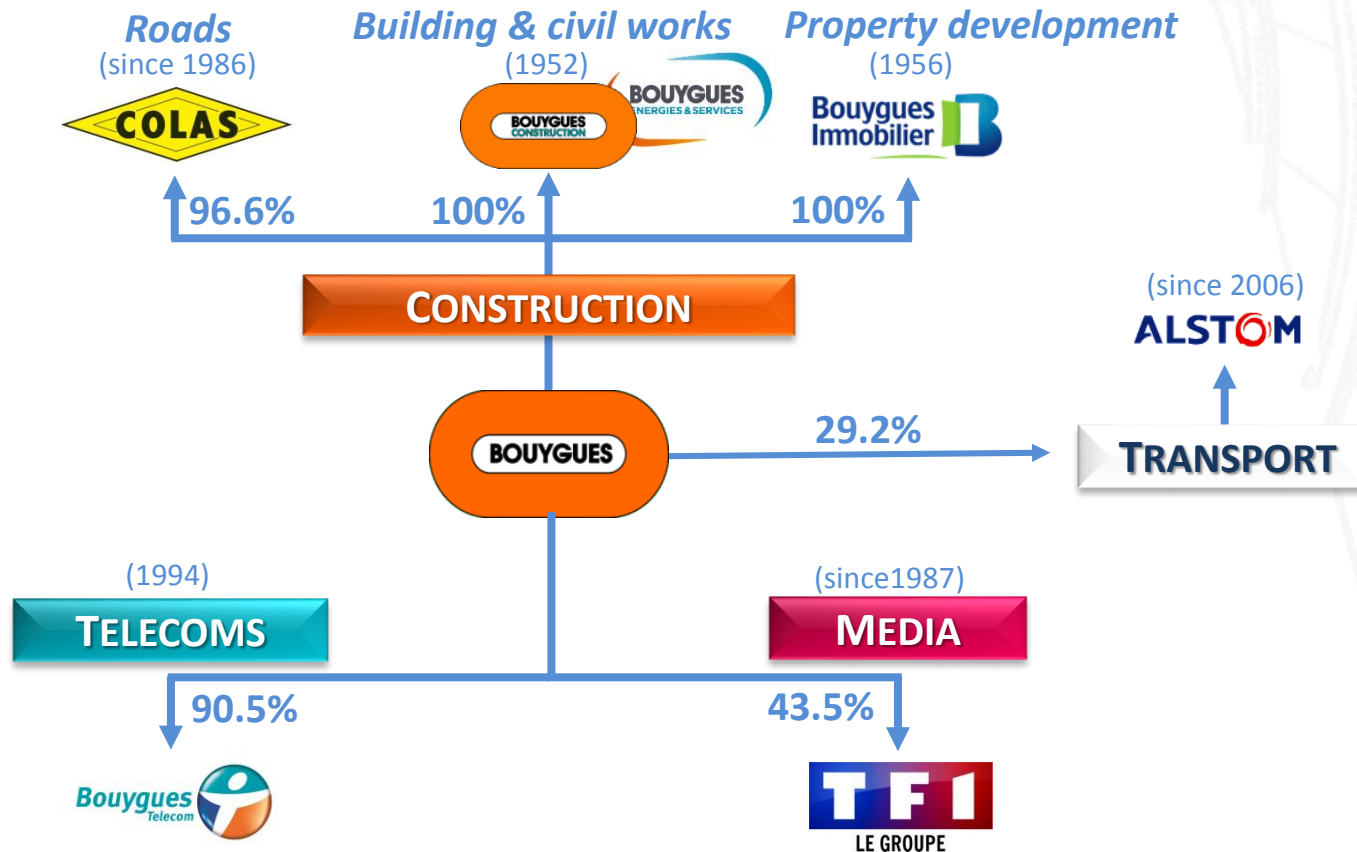


***Etienne Gaudin***  
***Corporate Innovation Director***

***ELSA stakeholder meeting***



# The Bouygues group today: three activities and one stake



2015 sales : 32,4 billions €, Employees : 120 000

*A diversified industrial group*



## Use-Cases for small and medium-scale storage solutions

- **Building** : auto-consumption and pricing optimization for net zero / positive energy building
- **District** : energy management for ecodistrict with renewable energy production and multiple services (EV, NZEB....)
- **Large scale solar farm** : network services (power smoothing, frequencies, reactive voltage,...)
- **Telecom base station** : off grid site with energy production (small market)
- **Solar road** : off grid / isolated services (signalling, parking...) or in city (lighting, EV)

